

POS System Buyer's Checklist

Use this checklist to evaluate and compare point-of-sale systems. A good POS should match your operations, support integrated dual pricing, and scale with your business.

- Business Type Fit

Does the POS support your type of business (e.g. retail, restaurant, mobile)?

- Dual Price Processing

Can the POS display both cash and card prices at checkout and on receipts?

- Payment Integration

Is the POS compatible with your preferred payment processor (e.g. Paylow)?

- Hardware Compatibility

Will the POS work with your current or preferred terminals, scanners, and printers?

- Inventory Management

Does it offer basic or advanced inventory tracking depending on your needs?

- Sales Reporting

Can you access real-time sales data and end-of-day summaries easily?

- Employee Management

Are employee logs, shift tracking, and permissions included?

- Customer Relationship Management

Can you track customer purchases, profiles, and loyalty?

- Ease of Use

Is the interface intuitive and easy to train staff on?

- Mobile & Multi-Channel Capabilities

Can the system work on tablets and sync across multiple locations or channels?

- Scalability

Can the POS grow with your business and integrate new features as needed?

- Cost Transparency

Are pricing, fees, and contract terms clear and manageable?